

DRIVEN BY BUSINESS.
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WELCOME TO MCGRIGORS.

MCGRIGORS HAS ESTABLISHED ITSELF AS ONE OF THE UK'S LARGEST AND MOST DYNAMIC FULL-SERVICE COMMERCIAL LAW FIRMS, THANKS TO A DISTINCTIVE WORKING APPROACH.

Driven by business...

because we see law as a means to an end. It's about understanding the commercial goal you have in mind, then finding the most pragmatic way to achieve it.

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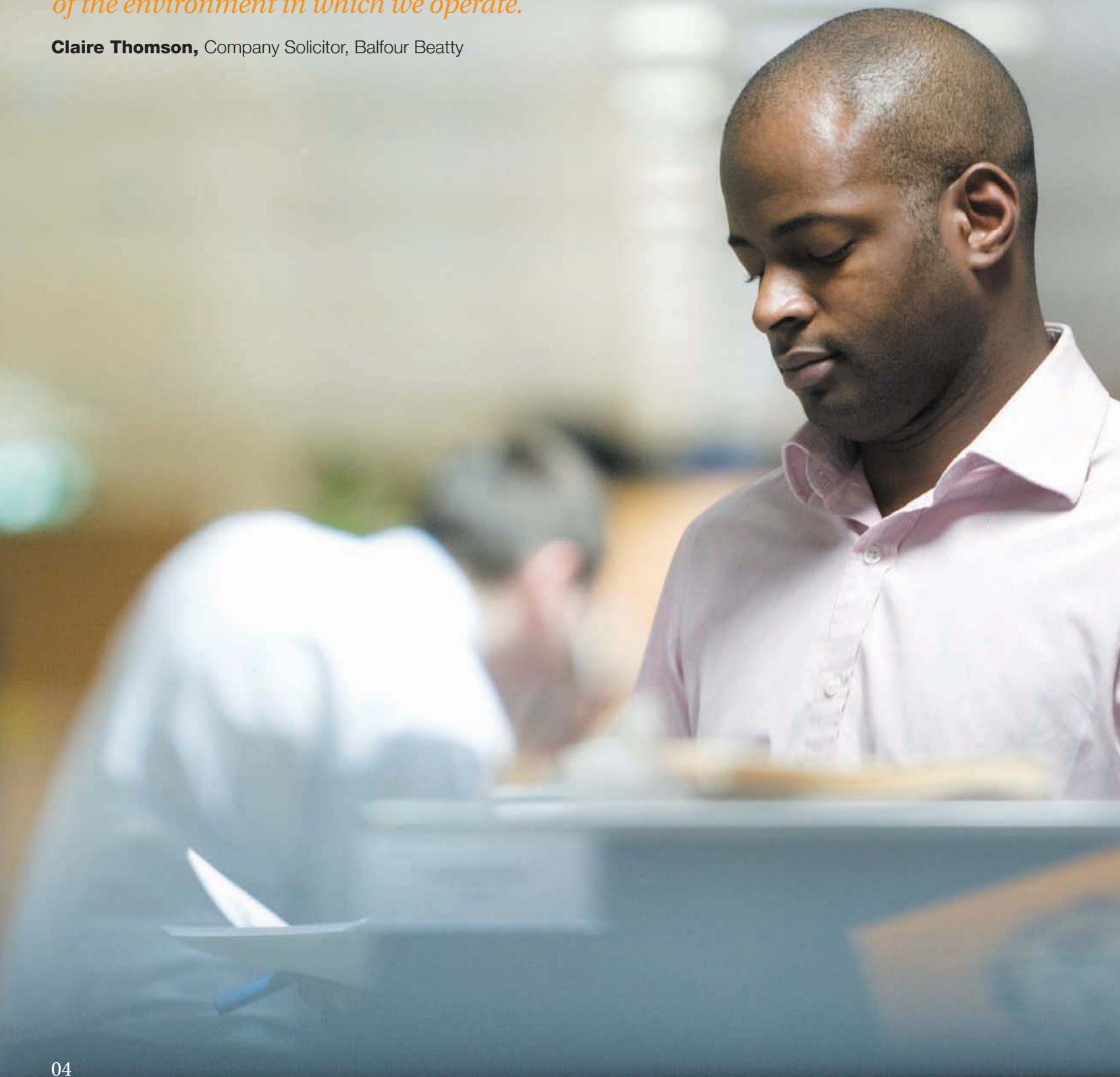
because we believe law is ultimately about relationships. We value our reputation as an approachable, trustworthy partner to our clients – and we employ people who think the same way.

This brochure tells you more about the scope of our practice – and the principles upon which it is based.



“McGrigors has always provided sensible, commercial advice, and seeks to find pragmatic solutions to the problems and issues that face our business which are clearly based on an in-depth understanding of the environment in which we operate.”

Claire Thomson, Company Solicitor, Balfour Beatty



THE PRINCIPLES.

WHEN YOU CHOOSE A LAW FIRM, YOU ARE CHOOSING ONE OF YOUR MOST IMPORTANT BUSINESS PARTNERS – PEOPLE WITH WHOM YOU MAY SPEND A LOT OF TIME.

Having a good working relationship makes all the difference. Here's what you can expect when you work with us.

Pragmatism

One of our most distinctive traits is our practical approach to law. We enjoy cutting to the chase and getting things done. We work actively alongside our clients, helping to translate their commercial objectives into reality. It's not about presenting countless arguments for and against, but providing focused advice that makes a tangible difference.

Approachability

Lawyers have an image of being arrogant or aloof. That's not how we do things here. We enjoy building strong client relationships based on excellent service and an intuitive understanding of what you want to achieve. The work we do is often serious with high stakes, but there's no reason why it can't also be an enjoyable and rewarding experience.

Innovation

Law isn't just about what you know, it's about how you think. We see this as a creative discipline that involves thinking beyond conventions and finding lateral solutions. As well as leading to better results, it creates a more interesting and stimulating working relationship, where the emphasis is on spotting opportunities, not just highlighting problems.

Excellence

It goes without saying that we work towards the best possible commercial outcome for our clients. But excellence is about more than that. We set the highest standards in every area of our business, from the big things (like putting together a bespoke team every time) right down to the smaller details (like how promptly we reply to voicemails and emails).

Ambition

We're ambitious on behalf of our clients and ourselves. The way we see it, the two go hand in hand. We want to build our firm's reputation by delivering outstanding results for the people we represent. That means never resting on our laurels and always looking for new opportunities to further your long-term commercial interests.

Living out these principles has helped establish our reputation as one of the UK's most successful commercial law firms.

THE PRACTICE.

WE HAVE A TEAM OF OVER 700 PEOPLE WORKING FROM OFFICES IN LONDON, EDINBURGH, GLASGOW, BELFAST, ABERDEEN AND MANCHESTER – MAKING US THE ONLY FIRM TO OPERATE ACROSS ALL THREE UK JURISDICTIONS.

Banking & Finance

Charities

Commercial Litigation
& Dispute Resolution

Competition

Construction

Corporate

Education

Employment & Pensions

Energy

Facilities Management
and Operational Issues

Health & Safety

Housebuilding

Human Rights

Infrastructure

Intellectual Property

Planning & Environment

Public Law

Public Policy

Real Estate

Regulatory

Tax Disputes and
Investigations

Technology

“I have worked with McGrigors on a number of recent deals. I have found their advice to be of the highest quality, to the point and, above all, commercial. Their knowledge of the market and their ability to cut through the legalese is excellent.”

Nick Pendlebury, MD, Ipsus Developments

Local presence is important, because it allows us to build stronger client relationships and respond more quickly to changing events. Our reach also extends internationally, through alliances with European and US partner firms, as well as high-profile assignments for clients on several continents.

Our work covers the full range of practice areas and we are specialists in a range of sectors including energy, infrastructure, regeneration and housebuilding. At the time of writing, our client list comprises 35% of the FTSE 100 and 40 AIM-listed companies. We work with everyone from multinationals to government and local authorities, as well as ambitious SMEs in the public and private sectors.

While our history stretches back over 240 years, we know we are only as good as our last piece of work. At the back of this brochure, you'll find details of our most recent assignments, spanning a huge range of sectors and disciplines. The common denominator is a determination to offer pragmatic, commercially-minded advice that delivers tangible results.



“McGrigors have provided us with a good and pragmatic approach to resolving contractual issues in research and commercialisation. We have enjoyed an excellent working relationship with the team.”

Helen Mill, Manager, Commercialisation Research and European Development Office, The Robert Gordon University



THE PROOF.

THE BEST PROOF OF OUR SUCCESS
WILL ALWAYS BE THE RESULTS WE
ACHIEVE FOR OUR CLIENTS.

In recent years, we have been recognised with several industry awards. These include Regeneration and Renewal Consultancy of the Year 2008 (a reflection of our involvement in seven of the top twenty regeneration deals that year, with a combined value of £18 billion). We were also named CSR Firm of the Year in the Scottish Legal Awards 2008 and Best Tax Team in the Lexis Nexis Taxation Awards (for two years running).

While awards are always appreciated, the best recognition of our success comes in the form of the long-term client relationships that result. We are proud of our record of retaining clients over many years and acting not only as a legal adviser, but also a trusted business partner.

We think there's no better way to get an understanding of what it's like to work with a law firm, than to speak to those who already do. We're always happy to put you in touch with some of our clients so they can give you a feel for what working with us is like.

“McGrigors go the extra mile, they challenge, they bring fresh thinking, they are proactive and know their stuff. They have added real value to our business.”

Ken Ross OBE, Chairman, Elphinstone Holdings

IN SUMMARY.

WE'RE PROUD OF THE SUCCESSFUL CLIENT RELATIONSHIPS WE HAVE DEVELOPED OVER THE YEARS. BUT WE RECOGNISE THAT REPUTATIONS HAVE TO BE EARNED CONTINUALLY.

Our ambition is to keep breaking new ground and achieving outstanding results on behalf of our clients. We see each new instruction as a chance to do just that.



McGrigors LLP is a multi-national legal practice regulated by both the Solicitors Regulation Authority and the Law Society of Scotland. McGrigors LLP is a limited liability partnership registered in Scotland with registered number SO300918 and having its registered office at Princes Exchange, 1 Earl Grey Street, Edinburgh. A list of members is open to inspection at each of our offices. Any reference to a partner in relation to McGrigors LLP means a member of McGrigors LLP. © McGrigors LLP 2009